



**Binnacle  
Training**

RTO CODE 31319



## **ABSTRACT**

This document contains important information for Binnacle Training students about:

- The program outline and inclusions
- The assessment completion process
- Career pathways
- Binnacle Training Third-Party Arrangements
- Student enrolment

# **STUDENT INFORMATION**

**BSB30120 Certificate III in  
Business & SIT20122 Certificate  
II in Tourism**

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# 1. Program Inclusions

This program is offered as a senior school subject and incorporates the nationally recognised qualifications:

- BSB30120 Certificate III in Business
- SIT20122 Certificate II in Tourism

This course has been scheduled across two years (packaged into 7 terms).

The course covers the skills and knowledge required of an employee entering the business services and tourism industries and/or pursuing further tertiary pathways at another education provider. Topics include:

- Research topics and group presentations
- Workplace health and safety and sustainability
- Providing information and interacting with customers
- Social and cultural sensitivity
- Inclusive work practices and communication
- Teamwork and critical thinking
- Designing and producing business documents

## 1.1. Entry Qualification – SIT20122 Certificate II in Tourism

Students undertake the entry qualification: **SIT20122 Certificate II in Tourism** across Terms 1-4. Three units of competency in the Certificate II in Tourism (SIT20122) overlap with the Certificate III in Business (BSB30120).

| Qualification                        | Terms of Training/Assessment  |           |
|--------------------------------------|---|-----------|
|                                      | Terms 1-4   | Terms 5-7 |
| SIT20122 Certificate II in Tourism   | Total 11 units: <ul style="list-style-type: none"><li>• 3 overlapping with BSB30120; and 8 additional.</li></ul>                  | N/A       |
| BSB30120 Certificate III in Business | Total 13 units: <ul style="list-style-type: none"><li>• 5 units scheduled in Terms 1-4; 8 units scheduled in Terms 5-7.</li></ul> |           |

# 2. Program Outline

The program involves developing the entry level skills and knowledge required of the business services industry. This learning will take place in a range of settings, including the classroom (knowledge and project planning), industry and the school community (project delivery).

Assessment activities include practical and knowledge tasks throughout the program. Knowledge tasks generally take the form of short answer quizzes and research tasks that are completed online. Many of the practical tasks will also involve completing workplace documents (e.g. a Workload Management Plan).

## 2.1. Mode of Delivery

This program uses a blended mode of delivery which includes face-to-face plus online training and assessment such as classroom lessons, digital learning modules, virtual lessons, online and practical assessment.

# 3. LLND and Course Suitability Advice

During pre-enrolment, students will complete an LLND Screening (via LLN Robot) to establish their language, literacy, numeracy and digital literacy skill levels and will be provided with advice about whether the course is suitable for them.

Based on the outcome of this review, the school (on behalf of Binnacle Training) will provide the student with advice regarding the suitability of the training product to each prospective student prior to enrolment being finalised. This process ensures students are fully informed about the program requirements before committing to the course or incurring any associated fees.

The following examples provide a snapshot of the reading, writing, numeracy, verbal communication, and digital literacy skills that would be expected in order to satisfy competency requirements:

|                             |   |
|-----------------------------|---|
| <b>Reading</b>              | <ul style="list-style-type: none"> <li>● Interpret information in relation to procedures, work performance and objectives.</li> <li>● Research and interpret written information about personal finances from a range of sources.</li> <li>● Interpret WHS legislation, policies and procedures.</li> <li>● Interpret information from a range of sources on the requirements to design and produce business documents.</li> <li>● Proofread business documents to check grammar, spelling, structure, style and format.</li> </ul>   |
| <b>Writing</b>              | <ul style="list-style-type: none"> <li>● Prepare written reports and documents to prioritise work tasks.</li> <li>● Record and document budget information accurately using correct language, terminology and concepts.</li> <li>● Document WHS information using risk assessments and industry specific vocabulary.</li> <li>● Complete sustainability audit templates using relevant terminology.</li> <li>● Vary writing style according to audience and purpose.</li> <li>● Develop business documents using required formatting, accurate spelling and grammar as well as specific terminology.</li> <li>● Prepare recommendation reports using clear and effective sequencing, formatting and wording.</li> </ul> |
| <b>Verbal Communication</b> | <ul style="list-style-type: none"> <li>● Provide and receive feedback on work priorities using specific and relevant language.</li> <li>● Participate in wellbeing discussions in the workplace using clear language.</li> <li>● Present WHS information using appropriate language and non-verbal communication.</li> <li>● Adjust tone, speech and pace to suit verbal interactions in the workplace.</li> <li>● Use listening and questioning skills to seek additional information when writing business documents.</li> </ul>  |
| <b>Numeracy</b>             | <ul style="list-style-type: none"> <li>● Perform a range of mathematical calculations to interpret financial information and maintain a budget.</li> <li>● Calculate metric measurements to determine resource usage.</li> </ul>  |

- Understand functions and features of specific digital applications and use these to perform work tasks.
- Use digital tools to complete tasks.

## 4. Fees

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Binnacle Training invoices the school directly for the cost of the program. This means that students do not pay any fees directly to Binnacle.

Students should check with their school about payment - it may be set up like other subjects, and there may be additional fees for:

1. Learning resources or textbooks
2. Excursions or site visits
3. Equipment or materials specific to your program

A detailed breakdown of course fees can be found on the [Binnacle Training website](#).

**Refund Requests:** As per the [Student Handbook](#), Binnacle Training aims to minimise the need for refunds by invoicing the school directly for programs after the enrolment cut-off date (30 June in the year of commencement). This means that you don't pay any fees directly to Binnacle Training.

However, if you are dissatisfied with your Binnacle Training program, you can apply for a refund through your school, and they will contact us to process it. You can also request a refund directly from Binnacle Training by completing a [Refund Request](#) form. We will then contact your school to confirm the request.

## 5. Completing Assessments

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All assessment resources are online (practical components are completed in a real or simulated business and tourism related environment) and each term has a specific number of assessment tasks.

Assessment completion will be regularly reviewed by the trainer and assessor and if incomplete or not yet satisfactory, it may be necessary to finalise the assessment outside of class time (e.g. during exam block) before the next school term commences.

Completed assessment and associated documentation will be stored online in the Binnacle Lounge for the trainer and assessor to mark ('Satisfactory' or 'Not Yet Satisfactory').

Students will need to provide/have access to a computer, laptop or tablet device with an internet connection.

**1. Students complete the assessment each term:**

- Knowledge assessments completed online in your Binnacle Lounge.
- Demonstrate required skills in practical tasks.
- Access to training resources to assist with assessment are provided in the respective assessment tab.

**2. Assessor marks your assessment:**

- Some knowledge assessment items are 'auto-marked' by the Binnacle Lounge learning platform.
- The assessor will mark your other assessment items (e.g. project, practical and case study).
- The sign-off page in each term is where feedback is provided and the outcome of each assessment item recorded.

## 6. Units of Competency in this Program

The following table illustrates when units of competency are scheduled for finalisation.

| UNIT CODE   | UNIT TITLE  | SIT20122<br>Certificate II in<br>Tourism | BSB30120<br>Certificate III in<br>Business | Scheduled for<br>Finalisation |
|---|---|--|--|-------------------------------|
| BSBTEC203   | Research using the internet                                   | Elective Imported                        | Elective Imported                          | Term 2                        |
| BSBTEC201   | Use business software applications                            | Elective Imported                        | Elective Imported                          | Term 2                        |
| SITXWHS005  | Participate in safe work practices                            | Core                                     | Elective Imported                          | Term 2                        |
| BSBWHS311   | Assist with maintaining workplace safety                      |  | Core                                       | Term 2                        |
| BSBSUS211   | Participate in sustainable work practices                     |  | Core                                       | Term 2                        |
| SITTIND003  | Source and use information on the tourism and travel industry | Core                                     |  | Term 3                        |
| SITXCOM006  | Source and present information                                | Elective Imported                        |  | Term 3                        |
| CUA EVP211  | Assist with the staging of public activities or events        | Listed Elective (A)                      |  | Term 3                        |
| SITXCOM008  | Provide a briefing or scripted commentary                     | Listed Elective (A)                      |  | Term 3                        |
| SITXCOM007  | Show social and cultural sensitivity                          | Core                                     |  | Term 4                        |
| SITXCCS011  | Interact with customers                                       | Core                                     |  | Term 4                        |
| SITXCCS010  | Provide visitor information                                   | Listed Elective (A)                      |  | Term 4                        |
| SITXCCS009  | Provide customer information and assistance                   | Core                                     |  | Term 4                        |
| BSBP EF201  | Support personal wellbeing in the workplace                   |  | Core                                       | Term 5                        |
| BSBTWK301   | Use inclusive work practices                                  |  | Core                                       | Term 5                        |
| BSBXCM301   | Engage in workplace communication                             |  | Core                                       | Term 5                        |
| BSBXTW301   | Work in a team  |  | Listed Elective (C)                        | Term 6                        |
| BSBP EF301  | Organise personal work priorities                             |  | Listed Elective (B)                        | Term 6                        |
| BSBCRT311   | Apply critical thinking skills in a team environment          |  | Core                                       | Term 6                        |
| BSBTEC301   | Design and produce business documents                         |  | Listed Elective (A)                        | Term 7                        |
| BSBWRT311   | Write simple documents  |  | Listed Elective (A)                        | Term 7                        |
| <b>OPTIONAL ADDITIONAL ELECTIVE UNITS OF COMPETENCY - COMPLETED IN TERM 7 OF THE COURSE</b> |   |  |  |                               |
| UNIT CODE   | UNIT TITLE  | SIT20122<br>Certificate II in<br>Tourism | BSB30120<br>Certificate III in<br>Business | Scheduled for<br>Finalisation |
| BSBCMM411   | Make presentations  |  | Imported Elective                          | Term 7                        |
| BSBP EF402  | Develop personal work priorities                              |  | Imported Elective                          | Term 7                        |

# 7. Career Pathways

Graduates of BSB30120 Certificate III in Business may explore further VET pathways (e.g. BSB40120 Certificate IV in Business) at another training provider. Binnacle Training will provide training pathway opportunities for consideration as students are approaching course completion. See Figure 1 below.



Figure 1. Training and Employment Pathways from BSB30120 Certificate III in Business & SIT20122 Certificate II in Tourism

# 8. Binnacle Training Third-Party Arrangements

As the RTO, Binnacle Training engages individual secondary schools under a third-party arrangement to provide physical and human resources to deliver training and conduct assessment.

**Binnacle Training Responsibilities:** Enrolling students into the VET course, training and assessment outcomes, issuing certificates and testamurs, and ensuring that the VET course is on its scope of registration at all times.

**School Responsibilities (as the third party):** The provision of adequate physical (equipment and facilities) and human resources (program deliverer i.e. qualified trainer and assessor), and facilitating training and assessment services on behalf of Binnacle Training including the provision of student support

services such as language, literacy, numeracy and digital literacy (LLND) assistance, and course suitability advice.

## 9. Student Enrolment

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Student enrolment into the program requires the school to have a current third-party agreement in place (enrolment is unable to be finalised until this requirement has been met).

## 10. Definitions and Interpretations

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**Program.** The course(s) or qualifications(s) in its entirety.

**Registered Training Organisation (RTO).** A training organisation that has authorisation to train and assess nationally recognised qualifications on its scope of registration.

**School (third party).** The secondary school/college that is providing the physical and human resources to deliver training and conduct assessment on behalf of, and in the name of, Binnacle Training as the external RTO.

**Training Product.** Any qualification, unit of competency, or group of competencies packaged together as a Binnacle Program.

For further information please access the [Program Disclosure Statement](#) in full.